Curriculum Vitae

Name: Vinit Sharma
Date of Birth: 02.05.1974
Sex: Male
Nationality: British
E mail: vinit@vinitsharma.com

Education: 2 Degrees in European Business Administration
- BA Hons, London, G.B.
- FH Diplom Betriebswirt, ESB Reutlingen, Germany

Dip Mgmt (Open) – Professional Diploma in Management
- Open University, G.B.

Industry Certification:

MCTS	Microsoft Certified Technical Specialist – Vista
MCDBA	Microsoft Certified Database Administrator
MCSE	Microsoft Certified System Engineer
MCDST	Microsoft Certified Desktop Support Technician
MCP+I	Microsoft Certified Professional + Internet Specialist
OCP	Oracle Certified Professional Developer
BEA WebLogic	WebLogic Server Administrator
VCP	VMware Certified Professional
ITIL Foundation	Information Technology Infrastructure Library
CABC (ITFMA)	Information Technology - Chargeback and Activity Based Cost Management Certificate IT Financial Management Association

Current Position: Senior Consultant, VMware Global Inc.

- Global and EMEA specialist for Virtualization Assessments
- Capacity and Financial management
- Global specialist for Chargeback / Cost Accounting for a virtual platform
- Global specialist for TCO for a virtual platform
- Technical lead on large enterprise projects
- Data center migration project lead
- UK, Germany, Austria, Switzerland, EMEA, Geographic locations
- Architecture designs, reviews, optimizations, methodologies
- Author for various topics
- Speaker at international forums
- Liaise with Product Management, Engineers and global members
- Architecture design, orchestration and review for enterprise organizations
- Virtualization best practices assessment and review for organizations
- Large scale Virtualization Assessments for organizations
- Capacity management for enterprise organizations
- Financial management for enterprise organizations
- Solutions design, integration with different solutions or ISV solutions
- Implementation methodologies for organizations
- Technical training for customers
- Global Services designs and creations
- Specialist in VMware Lab Manager solution
- EMEA spearhead for knowledge sharing
- Operational Readiness practice member
- Team lead for virtual teams on certain projects
- RFI / RFC answering, assist with pre-sales

Publications and presentations:

- White papers
- Speaker at international conferences (e.g. ITFMA, VMworld)
- Technical guides and protocols
- Detailed Product guides
- Solution design for service delivery

Work Experience:

05/ 1999 – 05/2006: SAS Institute

Title: Senior Systems Engineer

Geographic Area of Responsibility: EMEA

Main duties:

- Technical Specialist for Financial Intelligence Solution
- Project lead advisor
- On-site support
- RFI / RFC answering
- Benchmarking, Performance tests and application tuning
- Architectural review and design
- Knowledge Sharing and Transfer, Program design
- Software release cycle management and design
- Virtual machines (VMware)

Last Position: Senior Systems Engineer – SAS Institute Inc.

- Architecture design, review and optimization
- Support responsibility for Financial Solution (Business intelligence)
- Solution includes Windows, Java, .Net, Web, RDBMS, multi-tier
- EMEA + Asia Pacific Area Responsibility
- Technology Leader for Financial Solution
- Lead Advisor for EMEA and certain countries
- Team leader for virtual teams globally dispersed
- Instructor designing and holding Technical Workshops
- Software release cycle – information delivery programs
- RFI & RFC answering, Technical White Papers
- Act as mediator between Customer support and R&D
- Assist in Account Management for escalated customer issues
- Onsite customer support
- Performance tuning
- Benchmark testing and documentation
- Represent company at Trade shows
- Proactive knowledge sharing
- Virtual Machines (VMware) for POC, QA, test cases and demos

Project Lead Advisor:

- Project lead advisor for all projects in assigned countries (DE, CHF, AT)
- Account management with the local office representatives and customer
- Project milestone monitoring and issue management.
- Issues / problem escalation and review.
- Mediator for various teams and departments involved in the projects.
- Status report with senior management.
- Customer meetings, regular conference calls and correspondence
- Resource planning
- Feedback to R&D, World Wide Strategy

On-site support:

- On-demand onsite requests by customer or local offices.
- Architecture planning, advanced tuning and implementation planning.
- Implementation support, troubleshooting and performance tuning.
- Pre-sales support, RFC answering, Proof of Concepts, proto-types.
- Post-sales review, feedback collection and general support.
- Project summary, review and technical account management

Knowledge Sharing:

- Technical instructor for various topics internal and customer facing
- Author of white papers, books, protocols, performance tuning
- Software release cycle management – design, spearhead, training
- Best practices, FAQs, knowledge transfer
- Team leader for virtual teams, globally dispersed,
- Training, feedback, best practices, methodologies, benchmarks,
- Web master for intranet and content management
- Benchmark and performance tests case studies creation.

Knowledge topic examples may include (NOT an extensive list):

- Microsoft Windows (Windows NT 4.0, W2K Server / Pro, XP Pro, W2k03
- Microsoft Windows Installation, Configuration, Administration, Networking
- Microsoft Windows Troubleshooting, Problem isolation, Debugging
- Microsoft Windows Advanced tuning, Performance testing and monitoring
- Microsoft Windows Registry tricks and tips
- Installation, Configuring, Administration, Performance tuning
- Troubleshooting applications on Microsoft Windows platform.
- Microsoft Windows technologies
- Web Technologies (Web services, .Net, Java, XML, HTML, PHP, SQL)
- Microsoft SQL Server 2000 installation, administration, data access
- Oracle installation and configuration, data access
- Microsoft IIS, BEA WebLogic, Apache, Xythos, Tomcat
- Installation techniques, automations and customizations
- Best practices for implementations
- VMware, Virtual PCs
- Company solutions proprietary technical training, tuning, troubleshooting,
- Best practices for implementations

Knowledge sharing methods (NOT extensive):

- Holding Workshops (external & internal audiences – attendees 11-30)
- Author of various books – guides, implementation methodologies
- White papers
- E-learning (interactive presentations, content, video streaming, test)
- Video Streaming
- Macromedia Flash streaming
- Interactive DVD
- Web Master managing the content (see above examples)
- Web Forum administrator and online FAQ administrator

Computer skills (NOT an extensive list):

Industry Certifications:

- OCP (Oracle Certified Professional) – Developer Track
- OCA (Oracle Certified Associate) – Developer Track
- MCSE (Microsoft Certified Systems Engineer)
- MCDBA (Microsoft Certified Database Administrator)
- MCP+I (Microsoft Certified Professional + Internet Specialist)
- MCDST (Microsoft Certified Desktop Support Technician)
- MCTS (Microsoft Certified Technical Specialist – Vista)
- BEA WebLogic Administrator
- VCP (VMware Certified Professional)
- ITIL Foundation (Information Technology Infrastructure Library
- CABC (ITFMA) – Information Technology - Chargeback and Activity Based Cost Management Certificate

Operating Systems: (Installation, Administration, Support)

- Windows 2003
- Windows Vista
- Windows XP
- Windows 2000
- Windows NT 4.0

Programming Languages: (Basic to Advanced usage)

- SQL
- PL / SQL
- VBA
- VB.Net
- HTML
- PHP4
- XML
- DHTML

Databases: (Installation, Support, Administration, Loading, Backups)

- Oracle
- MS SQL 2000, 2005
- MySQL
- Access

Web Components: (Installation, Support, Administration)

- IIS
- WebLogic
- Apache
- Xythos
- Tomcat
- JBoss
- Jrun

Special components:

- VMware
- Other tools e.g. ETL and more

June 1998 - February 1999: ASG DPW - US Army

Title / Position: LAN Administration Assistant

Main duties:

- LAN support
- MIS support
- Installation and upgrade of Servers and Desktops
- Webmaster for department intranet
- Backups, Storage, security, MS Exchange

February 1997 – August 1997: Motorola Ltd

Title / Position: Finance department

Main duties:

- Accounts Payable
- Credit Control
- Internal Auditing
- Budgeting
- Report creation

June 1996 – August 1996: Motorola GmbH

Title / Position: Finance department

Main duties:

- Internal Auditing
- Self Auditing program
- Creation of European Self Auditing program

July 1995 – February 1996: Motorola GmbH

Title / Position: Finance department

Main duties:

- Internal Auditing
- Accounts Payable
- Intercompany Reporting

Languages:

- English – Fluent
- German – Fluent
- Hindi – Fair

Team work:

- Working in multinational teams
- Large world wide network of virtual team members
- Access point for local offices for in-direct access to Product Management
- Support senior management with given goals and visions of the company

Miscellaneous:

- Represent company at large international user conventions

Education: 2 Degrees in European Business Administration

1996 – 1998:   BA Hons (European Business Administration)

1994 – 1996:   Diplom Betriebswirt (German degree equivalent of BA Hons)
                European Business Administration

- BA (Hons), London, Great Britain
- Diplom Betriebswirtshaft, ESB, Reutling, Germany
- Date of Completion: June 1998
- European Business Administration
- Part of I.P.B.S (International Partnership of Business Schools)
- Program rated as Number 1 in Germany

2010:   Dip Mgmt (Open) – Professional Diploma in Management
                Open University, Great Britain

Hobbies:

- Reading
- Photography
- Multimedia

Computer Skills: (Not extensive list)

OCP	Oracle Certified Professional
MCSE	Microsoft Certified System Engineer
MCDBA	Microsoft Certified Database Administrator
MCTS	Microsoft Certified Technical Specialist
MCDST	Microsoft Certified Desktop Support Technician
MCP + I	Microsoft Certified Professional + Internet
BEA WebLogic	BEA WebLogic Certified Administrator
VCP	VMware Certified Professional
ITIL Foundation	Information Technology Infrastructure Library
Operating Systems	Windows 7, Vista, XP, 2003, 2000, NT
Programming Languages	SQL, PL / SQL, VB.Net, VBA, HTML, PHP4, XML, DHTML
Databases	Oracle, MS SQL 2005, MS 2008, MySQL
Web Components	IIS, WebLogic, Apache, Xythos
Financial Software Applications	SAS FM, SAS Planning, Open OLAP, CH2000
Other	VMware
Microsoft Software Applications	Office 2010
Graphical Software Applications	Ulead, Corel, Adobe
Video Software Applications	Ulead, Adobe, Pinnacle, Magix, Mediator
Installation Packaging	AIW, Wizard creation, scripting, batch scripts, msi file packaging, update packages, graphical mode, silent mode, CD auto support
Authoring / Instructing	Technology author, MS Word, PDF e-books, Flash demos, narrated presentations, CD interactive demos, web presentations, white papers, instructor for workshops

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Database Administrator

Microsoft®
CERTIFIED
Systems Engineer

Microsoft®
CERTIFIED
Desktop Support
Technician

Microsoft®
CERTIFIED
Professional +
Internet

Microsoft®
CERTIFIED
Technology
Specialist

Microsoft Windows Vista
Configuration

bea® 8.1 CERTIFIED
ADMINISTRATOR

CERTIFIED
vmware
PROFESSIONAL

ITFMA   Information Technology - Chargeback and Activity Based
Cost Management Certificate, IT Financial Management Association